



**FOR IMMEDIATE RELEASE**

**Kepware forms Partnership to Create Leading Building Automation and Energy Management Communications**

**Portland, ME, November 24, 2008** – Kepware Technologies, the leader in Communications for Automation, announces it has formed a partnership with ConneXSoft GmbH, for the purpose of developing leading Communications Drivers for use in the Building Automation System (BAS) and Energy Management markets.

ConneXSoft GmbH specializes in BACnet and Echelon protocols for use in communications between building automation devices, controllers, and automation systems such as HMI/SCADA and Historians. This partnership leverages ConneXSoft expertise in protocol development, device integration, productivity tools and support capabilities, especially in Europe, combining it with Kepware's ability to reach the market through a combination of direct, channel and OEM sales partners.

Initially, the partnership will utilize ConneXSoft expertise and capabilities in BACnet, the new Echelon i.LON smart server, LNS communications and layered productivity solutions. ConneXSoft products will be delivered as KEPServer compliant and will be added to the broad range of drivers Kepware is already well known for. Key drivers, already available from Kepware and commonly used in BAS are; [BACnet](#), [Modbus](#), [iSNMP](#) – a new driver for Network Infrastructure monitoring, [UCON](#) – a User **CON**figurable driver able to address a wide variety of communications to simple devices for RFID Readers, Bar Code Readers, Badge Readers, etc. Additional drivers about to be released include System Monitor – able to monitor the health and performance of PCs used in Automation, and the Industrial Defender Security Agent – able to access security of an automation solution by detecting Log-in activity, Communication Activity, Registry, File and Media access, etc. Kepware will become a reseller of ConneXSoft productivity tools. New products are expected to reach the market early in 2009.

“When addressing key vertical markets, it is important to deliver both technology, and a core competency,” stated Roy Kok, VP of Marketing and Sales of Kepware Technologies. “Kepware has been delivering drivers for this industry for quite some time. This additional step will ensure a laser focus on the needs of the BAS and Energy Management industry, and will ensure that Kepware will be able to deliver the features and benefits the market demands.”

“ConneXSoft has a unique set of experience in this market segment” explains Michael Haedrich Managing Director Research and Development of ConneXSoft. “We will deliver reliable communications, combined with a new class of productivity tools that will enable the industry to quickly and easily build very complex Building Automation and Energy Management projects integrated with automation solutions performing monitoring and control on the plant floor today.”

“Kepware is the leader in communications and we are confident they are the right partner to deliver our technology to the industry,” explains Dr. Walter Immler, Managing Director Operations of ConneXSoft. “We will have some exciting product announcements within weeks and look forward to this relationship, expanding our products and know how to Kepware’s worldwide customers and channel partners”

**About Kepware**

Kepware is the world leader in communication software for automation and offers a unique experience in both OPC and embedded device communications. Since 1995, Kepware has focused on the development of communication drivers to automation controllers, I/O and field devices. Applications include M2M (Machine to Machine) and M2E (Machine to Enterprise) communications. Operating system support includes; Microsoft Windows Desktop, Windows Server and Windows Embedded (Windows CE and Windows Embedded NT/XP). Today, with over 130 communication protocols, and through the efforts of our direct sales, distribution and embedded partners, Kepware is the leading provider of communications with annual shipments exceeding 100,000

units. Kepware's responsiveness to customer needs and strong partnerships with other leading automation suppliers ensures that your next application will be a success. Ask around and you'll hear why automation professionals everywhere consider Kepware Technologies "Automation's Best Friend". [www.kepware.com](http://www.kepware.com)

**About ConneXSoft**

ConneXSoft is a new company specializing in connectivity for Industrial Automation with an initial focus on the Facilities and Energy Management markets. ConneXSoft provides communications and engineering tools for integration into the HMI/ SCADA systems of Industrial Automation market leaders to enable vertical solutions in these markets. ConneXSoft products help to decrease development time, cost and project risk by providing BACnet and Echelon connectivity with a new class of industry specific application generators, application objects and tools. [www.connexsoft.com](http://www.connexsoft.com)

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